Secure AI-powered productivity Microsoft ? 365 E3

Course Overview

Duration - 1.5 Hours | Level - Beginner

This session equips Microsoft sellers to position Microsoft 365 E3 as the secure, AI-ready productivity suite for every organization. Learn how to showcase the value of Copilot Chat and out-of-the-box agents, address customer concerns around data security and oversharing, and build impactful business cases using the Modern Work Business Case Builder. Guide customers toward a secure and compliant AI journey powered by zero-trust principles and Microsoft Defender for Endpoint P1.

Course Modules

Day 1

What we'll cover

Need for Security and data protection for AI readiness

Securely harness the power of productivity tools and AI

Secure AI for everyone with Copilot Chat and Microsoft 365 Copilot

Copilot and Agents in Microsoft 365 E3

Showcase the value of AI with Modern Work Business Case Builder

Deliver secure and compliant AI with zero trust principles and data security

Address oversharing concerns with Microsoft 365 Copilot

Protect your devices and stay secure with Microsoft Defender for Endpoint P1

Optimize cloud infrastructure controls with Copilot Control System

Total Economic Impact of Microsoft ?365 E3

Discovering more ME3 opportunities

Partner Demo resources

Customer Validation

Getting Started