

Unify and grow your business with Microsoft Fabric

Course Overview

Duration - 1.5 Hours | Level - Beginner

This session helps sellers confidently position Microsoft Fabric as a game-changing platform for unifying data, simplifying analytics, and accelerating AI readiness. Learn how to articulate Fabric's value for customers, explore key workloads and integrations, and leverage real customer stories and seller guidance to drive data modernization conversations.

Course Modules

Day 1

What we'll cover

Current data and analytics landscape

Unify your data estate with Microsoft Fabric

Explore Fabric workloads

Copilot in Fabric

Agentic AI with Fabric and Azure AI Foundry

Fabric in Action

Fabric Integrations and Partner Ecosystem

Security, Governance and Administration

Fabric in Industry solutions

What we're hearing from customers

Seller Guidance – Winning Deals with Microsoft Fabric

Getting started