

## Migrate and modernize your estate on Azure

### Course Overview

Duration - 1.5 Hours | Level - Beginner

This course empowers Microsoft Partner sellers to confidently position Azure as the trusted platform for modernizing IT estates. Learn how to engage customers with flexible migration strategies, highlight Azure's security and performance benefits, and connect workloads to AI-readiness. Gain insights into customer scenarios, partner offers, and sales tools to drive successful migration and modernization conversations.

### Course Modules

#### Day 1

##### What we'll cover

Azure for every workload

Be AI-ready with Azure

Azure Security and Threat Protection

Performance and ROI for your workloads on Azure

Migration on your terms - Flexible migration approach

Migration Guidance, tools and offers

Customer Stories

Resources and Next Steps

Continue your skilling Journey