

Secure AI-powered productivity Microsoft ? 365 E3

Course Overview

Duration - 1.5 Hours | Level - Beginner

This session equips Microsoft sellers to position Microsoft 365 E3 as the secure, AI-ready productivity suite for every organization. Learn how to showcase the value of Copilot Chat and out-of-the-box agents, address customer concerns around data security and oversharing, and build impactful business cases using the Modern Work Business Case Builder. Guide customers toward a secure and compliant AI journey powered by zero-trust principles and Microsoft Defender for Endpoint P1.

Course Modules

Day 1

What we'll cover

- Cloud Need for Security and data protection for AI readiness
- Cloud Securely harness the power of productivity tools and AI
- Cloud Secure AI for everyone with Copilot Chat and Microsoft 365 Copilot
- Cloud Copilot and Agents in Microsoft 365 E3
- Cloud Showcase the value of AI with Modern Work Business Case Builder
- Cloud Deliver secure and compliant AI with zero trust principles and data security
- Cloud Address oversharing concerns with Microsoft 365 Copilot
- Cloud Protect your devices and stay secure with Microsoft Defender for Endpoint P1
- Cloud Optimize cloud infrastructure controls with Copilot Control System
- Cloud Total Economic Impact of Microsoft ?365 E3
- Cloud Discovering more ME3 opportunities
- Cloud Partner Demo resources
- Cloud Customer Validation
- Cloud Getting Started