Lead the conversation Enable AI-driven transformation with Agentic AI in Azure AI Foundry

Course Overview

This deal-ready course enables partner presales professionals to lead strategic conversations on designing, customizing, and scaling agent-based AI solutions using Azure AI Foundry. This session will be able to equip you so you can help your customers choose the right model for your use case, explore multi-agent toolchains, and ensure enterprise-grade AI governance. Through customer scenarios and guided pitch practice, participants will build confidence in responding to real-world challenges and accelerating AI adoption.

Level - Intermediate

Duration - 6 Hours

Course Modules

Day 1

Design with ?the best models for ?your use case with AI foundry

AI Development Challenges and the future of agentic AI

Agent tooling – choose the best tool to build agents

Azure AI Foundry - The AI app & agent factory

Getting started with AI Foundry

Design with the best models for your use case

Customize with a multi-agent toolchain

Day 2

Manage ?enterprise-ready AI ?with confidence

Manage enterprise-ready AI with confidence – AI safety tooling

AI innovation across landscapes – AI Foundry integrations

Why Microsoft AI Foundry

AI Foundry - Popular Customer Use Cases

Customer Success stories

Getting Started

Day 3 - Respond to the customer and build your pitch

Customer Case Study

Business Scenario

Technology Background

Customer challenges

Requirements

Objections

Pitch Perfect

Build a 3-5 min pitch as your response to the customer

Present your pitch

Handle objections